

Andrew Peller Limited

Condensed Consolidated Financial Statements

June 30, 2014

ANDREW PELLER LIMITED
Condensed Consolidated Balance Sheets

Unaudited

These financial statements have not been reviewed by our auditors

	June 30 2014	March 31 2014
(in thousands of Canadian dollars)	\$	\$
Assets		
Current Assets		
Accounts receivable	27,456	22,693
Inventory	112,724	120,751
Current portion of biological assets	2,614	1,062
Prepaid expenses and other assets	1,447	1,381
Income taxes recoverable	-	240
	<u>144,241</u>	<u>146,127</u>
Property, plant, and equipment	89,371	90,152
Biological assets	13,944	14,054
Intangible assets	12,968	13,209
Goodwill	37,473	37,473
	<u>297,997</u>	<u>301,015</u>
Liabilities		
Current Liabilities		
Bank indebtedness (note 7)	42,155	54,407
Accounts payable and accrued liabilities	29,305	37,371
Dividends payable	1,460	1,391
Income taxes payable	251	-
Current portion of derivative financial instruments	1,885	1,002
Current portion of long-term debt (note 7)	4,218	7,392
	<u>79,274</u>	<u>101,563</u>
Long-term debt (note 7)	55,328	38,328
Long-term derivative financial instruments	410	268
Post-employment benefit obligations	6,332	6,132
Deferred income	809	910
Deferred income taxes	15,515	15,811
	<u>157,668</u>	<u>163,012</u>
Shareholders' Equity		
Capital stock	7,026	7,026
Retained earnings	133,303	130,977
	<u>140,329</u>	<u>138,003</u>
	<u>297,997</u>	<u>301,015</u>
Commitments		

The accompanying notes are an integral part of these interim consolidated financial statements

ANDREW PELLER LIMITED
Condensed Consolidated Statements of Earnings
Unaudited

These financial statements have not been reviewed by our auditors

For the three months ended

For the three months ended

June 30, 2014

June 30, 2013

(in thousands of Canadian dollars)

\$

\$

Sales	79,517	72,718
Cost of goods sold (note 4)	50,219	44,908
Amortization of plant and equipment used in production	1,340	1,350
Gross profit	27,958	26,460
Selling and administration (note 4)	19,133	18,135
Amortization of plant, equipment, and intangibles used in selling and administration	696	726
Interest	1,323	1,301
Operating earnings	6,806	6,298
Net unrealized losses (gains) on derivative financial instruments	1,125	(731)
Other expenses (income) (note 4)	142	(32)
Earnings before income taxes	5,539	7,061
Provision for income taxes		
Current	1,619	1,552
Deferred	(184)	417
	1,435	1,969
Net earnings for the period	4,104	5,092
Net earnings per share		
Basic and diluted		
Class A shares	0.30	0.37
Class B shares	0.26	0.32

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ANDREW PELLER LIMITED

Condensed Consolidated Statements of Comprehensive Income

Unaudited

These financial statements have not been reviewed by our auditors

For the three months ended

For the three months ended

June 30, 2014

June 30, 2013

(in thousands of Canadian dollars)

	\$	\$
Net earnings for the period	4,104	5,092
Items that are never reclassified to net earnings		
Net actuarial (losses) gains on post-employment benefit plans	(430)	921
Deferred income tax recovery (provision)	112	(239)
Other comprehensive (loss) income for the period	(318)	682
Net comprehensive income for the period	3,786	5,774

The accompanying notes are an integral part of these interim consolidated financial statements

ANDREW PELLER LIMITED

Condensed Consolidated Statements of Changes in Equity

For the three months ended June 30, 2014 and 2013

Unaudited

These financial statements have not been reviewed by our auditors

(in thousands of Canadian dollars)

	Capital stock	Retained earnings	Total shareholders' equity
	\$	\$	\$
Balance at April 1, 2013	7,026	122,675	129,701
Net earnings for the period	-	5,092	5,092
Net actuarial gains (net of \$239 deferred tax provision)	-	682	682
Net comprehensive income for the period	-	5,774	5,774
Dividends (Class A \$0.100 per share, Class B \$0.087 per share)	-	(1,391)	(1,391)
Balance at June 30, 2013	7,026	127,058	134,084
Balance at April 1, 2014	7,026	130,977	138,003
Net earnings for the period	-	4,104	4,104
Net actuarial losses (net of \$112 deferred tax recovery)	-	(318)	(318)
Net comprehensive income for the period	-	3,786	3,786
Dividends (Class A \$0.105 per share, Class B \$0.091 per share)	-	(1,460)	(1,460)
Balance at June 30, 2014	7,026	133,303	140,329

The accompanying notes are an integral part of these interim consolidated financial statements

ANDREW PELLER LIMITED
Condensed Consolidated Statements of Cash Flows
Unaudited

These financial statements have not been reviewed by our auditors

	For the three months ended June 30, 2014	For the three months ended June 30, 2013
(in thousands of Canadian dollars)	\$	\$
Cash provided by (used in)		
Operating activities		
Net earnings for the period	4,104	5,092
Adjustments for:		
Amortization of plant, equipment, and intangible assets	2,036	2,076
Interest expense	1,323	1,301
Provision for income taxes	1,435	1,969
Revaluation of biological assets	186	33
Post-employment benefits	(230)	(222)
Deferred income	(101)	(101)
Net unrealized losses (gains) on derivative financial instruments	1,125	(731)
Interest paid	(1,221)	(1,247)
Income taxes (paid) refunded	(1,128)	1,124
	<u>7,529</u>	<u>9,294</u>
Changes in non-cash working capital items related to operations (note 5)	<u>(6,922)</u>	<u>(158)</u>
	<u>607</u>	<u>9,136</u>
Investing activities		
Purchase of property, equipment, and biological assets	(656)	(1,030)
Purchase of intangibles	(65)	(615)
	<u>(721)</u>	<u>(1,645)</u>
Financing activities		
Decrease in bank indebtedness	(12,252)	(5,148)
Issuance of long-term debt	15,020	586
Repayment of long-term debt	(667)	(1,677)
Dividends paid	(1,391)	(1,252)
Deferred financing costs	(596)	-
	<u>114</u>	<u>(7,491)</u>
Increase (decrease) in cash during the period	-	-
Cash, beginning of period	-	-
Cash, end of period	<u>-</u>	<u>-</u>

The accompanying notes are an integral part of these interim consolidated financial statements

Notes to the Condensed Consolidated Financial Statements
Andrew Peller Limited
Unaudited
June 30, 2013 and 2014
(in thousands of Canadian dollars, except per share amounts)

1 Nature of operations

Andrew Peller Limited (the “Company”) produces and markets wine and wine related products. The Company’s products are produced and sold predominantly in Canada. The Company is incorporated under the Canada Business Corporations Act and is domiciled in Canada. The address of its head office is 697 South Service Road, Grimsby, Ontario, L3M 4E8.

2 Significant accounting policies

(A) Basis of presentation

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the IASB applicable to the preparation of condensed interim financial statements, including IAS 34 – Interim Financial Reporting. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the years ended March 31, 2014 and 2013, which have been prepared in accordance with IFRS as issued by the IASB.

The note disclosures for these condensed interim consolidated financial statements only present material changes to the disclosure found in the Company’s audited consolidated financial statements for the years ended March 31, 2014 and 2013. Changes to the Company’s accounting policies from those disclosed in its consolidated financial statements for the years ended March 31, 2014 and March 31, 2013 are described in note 2 (B), recently adopted accounting pronouncements.

These condensed interim consolidated financial statements are presented in Canadian dollars, which is the Company’s functional currency and dollar amounts have been rounded to the nearest thousand, except per share amounts.

These condensed interim consolidated financial statements were approved by the Board of Directors on August 5, 2014.

(B) Recently adopted accounting pronouncements

In May 2013 the IASB issued IFRIC 21 – Levies. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Company was required to apply this interpretation retrospectively effective April 1, 2014. The standard did not have a significant impact on the Company.

(C) Recently issued accounting pronouncements

In November 2009 the IASB issued IFRS 9 – Financial Instruments: Classification and Measurement of Financial Assets and Financial Liabilities. IFRS 9 will replace IAS 39 – Financial Instruments: Recognition and Measurement. In November 2013, the mandatory effective date of applying the standard for annual periods beginning on or after January 1, 2015 was removed. A revised effective date has not yet been issued. The standard uses a single approach to determine whether a financial asset is measured at amortized cost or fair value. The approach is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used. The standard requires that for financial liabilities measured at fair value, any changes in an entity's own credit risk are generally to be presented in other comprehensive income instead of net earnings. The standard was updated to include requirements for financial liabilities and derecognition of financial instruments. A new hedge accounting model was added to the standard as well as increased disclosure requirements about risk management activities for entities that apply hedge accounting. The Company is currently evaluating the potential impact of this standard.

In May 2014 the IASB issued amendments to IAS 16 – Property, Plant, and Equipment and IAS 41 – Agriculture which requires bearer plants to be classified as property, plant, and equipment and accounted for under IAS 16. The amended standards are effective for annual periods beginning on or after January 1, 2016. Early application of this standard is permitted. The Company is currently evaluating the impact of these amended standards. It is expected that grape vines controlled by the Company will be within the scope of IAS 16 – Property, plant, and equipment after the adoption of these amended standards.

In May 2014, the IASB issued amendments to IAS 16 - Property, Plant, and Equipment and IAS 38 – Intangible Assets which clarify that an amortization based on revenue is not appropriate for property, plant, and equipment and may be used in limited circumstances for intangible assets. The amended standards are effective for annual periods beginning on or after January 1, 2016. The Company is currently evaluating the potential impact of adopting these amended standards.

In May 2014, the IASB issued amendments to IFRS 11 – Joint Arrangements which requires an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that meets the definition of a business. The amended standard is effective for annual periods beginning on or after January 1, 2016. The Company is currently evaluating the potential impact of adopting this amended standard.

In May 2014, the IASB issued IFRS 15 – Revenue from contracts with customers which supersedes IAS 18 – Revenue and IAS 11 – Construction Contracts. The standard details a revised model for the recognition of revenue from contracts with customers. The standard is effective for first interim periods within annual periods beginning on or after January 1, 2017. The Company is currently evaluating the potential impact of adopting this amended standard.

3 Seasonality

The third quarter of each fiscal year is historically the strongest in terms of sales and net earnings due to increased consumer purchasing of the Company's products during the holiday season.

4 Expenses

The nature of the expenses included in selling and administration and cost of goods sold are as follows:

	For the three months ended June 30, 2014	For the three months ended June 30, 2013
Raw materials and consumables	\$ 40,802	\$ 36,140
Employee compensation and benefits	13,978	13,320
Advertising, promotion, and distribution	6,720	5,986
Occupancy	2,552	2,547
Repairs and maintenance	1,199	1,269
Other external charges	4,101	3,781
	<hr/> \$ 69,352	<hr/> \$ 63,043

Other expenses (income) are as follows:

	For the three months ended June 30, 2014	For the three months ended June 30, 2013
Revaluation of vines	\$ 185	\$ 33
(Income) expenses from idle Port Moody property	(43)	(65)
	<hr/> \$ 142	<hr/> \$ (32)

5 Non-cash working capital items

The change in non-cash working capital items related to operations is comprised of the change in the following items:

	For the three months ended June 30, 2014	For the three months ended June 30, 2013
Accounts receivable	\$ (4,763)	\$ (688)
Inventory	8,027	7,129
Current portion of biological assets	(1,552)	(1,253)
Prepaid expenses and other assets	(166)	(353)
Accounts payable and accrued liabilities	(8,468)	(4,993)
	<hr/>	<hr/>
	\$ (6,922)	\$ (158)

6 Related parties and management compensation

The compensation expense recorded for directors and members of the Executive Management Team of the Company was \$1,297 (2013 - \$1,018) for the three months ended June 30, 2014. The compensation expense consists of amounts that will primarily be settled within twelve months of being earned.

7 Bank indebtedness and long-term debt

On April 28, 2014, the Company amended its debt facilities. The terms of the revised operating loan facility are as detailed below.

Committed until	April 28, 2019
Borrowing limit	\$ 90,000
Interest rate	CDOR + 1.75%

The Company also amended its term loan. On May 14, 2014, the Company entered into a new interest rate swap in order to fix the interest rate on the entire amount outstanding on its term loan. The amended terms of the term loan and interest rate swap are as follows:

Maturity date	April 28, 2019
Monthly payment until maturity	\$ 333
Amount bearing fixed interest as a result of an interest rate swap	60,000
Amount bearing floating interest	-
Fixed interest rate until August 31, 2015	4.93%
Fixed interest rate from September 1, 2015 until April 28, 2019	3.91%

The Company also negotiated a \$15,000 facility which is committed until April 28, 2019 and can be drawn down for the purpose of making capital expenditures.