

ANDREW PELLER

— LIMITED —

Investor Fact Sheet

Profile:

Q4, Fiscal 2015

Andrew Peller Limited is a leading Canadian producer and marketer of quality wines. With wineries in British Columbia, Ontario, and Nova Scotia, the Company markets wines produced from grapes grown in Ontario's Niagara Peninsula, British Columbia's Okanagan and Similkameen Valleys, and from vineyards around the world. Currently the Company has an estimated 13.8% share of our wine market and a **37.9%** share of the domestic wines, with the Company's Peller Estates brand the top-selling wine in this market.

Why Invest in APL?

- Founded 1961, one of Canada's largest producers of premium and ultra-premium wines
- Strong, stable track record of growth and financial performance
- Common share dividends paid since 1979 - seven dividend increases in the last nine years
- Successful purchase and integration of 14 accretive acquisitions since 1995 for total investment of \$113.8 million
- Consistently ranked among top-selling wine brands in Canada
- Well-developed and loyal trade channels and customers

Recent Events:

- 7.1% increase in common share dividends announced in June 2015 to \$0.45 annually (Class A Shares)
- Peller Estates named "**Canadian Winery of the Year**"
- Solid organic growth continues as gross margins strengthen on cost control initiatives
- Peller Estates remains top-selling wine in Provincial liquor stores across our markets
- Sales increase through all well-established trade channels while new products and new categories add incremental growth.

Industry-Leading Brands

PELLER  ESTATES

THIRTY BENCH
WINE MAKERS



SANDHILL

 COPPER MOON

 GLOBAL
VINTNERS INC

Trius
Niagara-on-the-Lake

66.0%

WAYNE
GRETZKY
ESTATES™

 THE Wine SHOP

DOMAINE
D'OR

THE SMALL
WINE-
MAKERS
COLLECTION

ANDREW PELLER
— IMPORT AGENCY —

Quick Facts

(as at March 31, 2015)

Stock Exchange: TSX (ADW.A) (ADW.B)

Shares Outstanding: 14.3 million

Investor Contact: Mr. Brian Athaide
CFO & EVP Human Resources &
Information Technology
(905) 643-4131 Ext. 2210
brian.athaide@andrewpeller.com

Financial Highlights

(\$,000 except where noted)

	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010
Sales	315,697	297,824	289,143	276,883	265,420	263,151
EBITA	35,518	33,729	33,533	32,651	31,544	27,354
Net Earnings	15,761	14,021	14,519	13,001	11,223	9,526
Net Earnings per Class A Share	\$1.13	\$1.01	\$1.04	\$0.93	\$0.78	\$0.66
Dividend per Class A Share (annual)	\$0.42	\$0.40	\$0.36	\$0.36	\$0.33	\$0.33
Shareholders' Equity per Share	\$10.31	\$9.65	\$9.07	\$8.43	\$7.99	\$7.63

www.andrewpeller.com