

ANDREW PELLER

— LIMITED —

Investor Fact Sheet

First Quarter Fiscal 2013

Profile:

Andrew Peller Limited is a leading Canadian producer and marketer of quality wines. With wineries in British Columbia, Ontario, and Nova Scotia, the Company markets wines produced from grapes grown in Ontario's Niagara Peninsula, British Columbia's Okanagan and Similkameen Valleys, and from vineyards around the world. Currently the Company has an estimated 13.6% share of the total Canadian wine market and a 38.2% share of the domestic market.

Why Invest in APL?

- Founded 1961, one of Canada's largest producers of premium and ultra-premium wines
- Strong, stable track record of growth and financial performance
- Common share dividends paid since 1979 - four dividend increases in the last 10 years
- Successful purchase and integration of 14 accretive acquisitions since 1995 for total investment of \$113.8 million
- Consistently ranked among top-selling wine brands in Canada
- Well-developed, mature, loyal trade channels

Recent Events:

- Joint venture to produce and sell Wayne Gretzky Wines across Canada
- New partnership to market and sell Peller Estates icewines in China
- Peller Estates wines now listed on all British Airways flights
- Peller Estates wines now served in Dubai's landmark Burj Al Arab Hotel and on all Celebrity Cruise ships
- Thirty Bench Riesling 2011 awarded a Lieutenant Governor's Award for Excellence in Ontario Wines
- New *skinnygrape* brand launched in Q1 FY13, Canada's first low calorie wine

Industry-Leading Brands



Quick Facts

(as at March 31, 2012)

Stock Exchange: TSX (ADW.A) (ADW.B)

Shares Outstanding: 14.3 million

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Financial Highlights

(\$,000 except where noted)

	Q1 FY 2013	Q1 FY 2012	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008
Sales	72,662	69,407	276,883	265,420	263,151	251,136	228,056
EBITA	9,677	9,482	32,651	31,544	27,354	23,359	28,109
Net Earnings from continuing operations	4,662	3,911	13,001	11,223	9,526	(125)	11,381
Net Earnings from continuing operations per Class A Share	\$0.34	\$0.28	\$0.93	\$0.78	\$0.66	(0.01)	\$0.78
Dividend per Class A Share	\$0.36	\$0.33	\$0.36	\$0.33	\$0.33	\$0.33	\$0.30
Shareholders' Equity per Share	\$8.65	\$8.16	\$8.43	\$7.99	\$7.63	\$6.50	\$6.89

www.andrewpeller.com